

## Manager Research

### **Mercer background**

For more than 30 years, Mercer has provided the highest quality of investment advice and practical solutions to corporations, foundations, trustees, and endowments on a global basis. We assist with every aspect of institutional investing (and increasingly retail portfolios), from strategy, structure and implementation through to ongoing portfolio management.

Our advice and recommendations are supported by over 610 full-time consultants advising over 2,700 clients with assets in excess of \$3.5 trillion. Our deep and broad research staff evaluate economic and capital market trends as well as investment products and managers worldwide and is available through our proprietary tools to support informed decision making.

### **Manager research**

Manager research is a central activity for Mercer Investment Consulting. The global manager research team is responsible for analysing the competencies and capabilities of fund managers and rating their products and services. Only top rated strategies are recommended to clients. High quality research and insightful ratings are a crucial element for a client to generate competitive investment returns.

Mercer is highly regarded for the quality of its manager research and the rigour of its rating process - many clients buy manager research as the sole service they require from Mercer.

### **Role description**

Position description: Senior Researcher– Manager Research  
Reporting to: Initially to Rashmi Mehrotra as leader for the investment consulting business in India and ultimately to Marianne Feeley, Head of Manager Research Asia Pacific

The Senior Manager Researcher will be responsible for conducting primary due diligence on investment management firms and their strategies and making recommendations to Mercer's strategy teams and rating committees as to the capability and suitability for institutional and retail clients. This individual also will be expected to contribute to Mercer's thought leadership concerning key investment issues and portfolio structure. To fulfil this role, a Researcher will:

- Maintain an active schedule of research for purposes of identifying superior investment products in several asset classes (fixed income, equity and alternative strategies)
- Prepare written reports in support of research rating recommendations and be able to differentiate according to suitability for different client types and different market environments

- Conduct research on broad capital markets issues which typically are closely related to areas of focus for manager research
- Incorporate research into client advice on portfolio construction
- Advise local clients and provide input into advising global clients
- Participate in marketing activities on occasion

### **Experience and qualifications**

- Master's degree in finance, economics, business, mathematics or related discipline
- Holder of CFA designation preferred
- Four to six years experience in either investment management or investment/financial consulting
- Background in manager research, investment analysis or portfolio management an advantage

### **Skills and competencies**

- Demonstrated analytical skills
- Knowledge of investment markets, investment strategies and/or managers
- Excellent verbal and written communication skills (in English)
- Independently motivated, but work well in a team environment

### **Remuneration**

Remuneration will be salary-based with a bonus payable based on performance. The role will be based in Mumbai, India.

### **Contact**

Sushil Chander  
Mercer Human Resource Consulting  
Unit – III, 7th Floor, Tower A,  
DLF Infinity Towers, DLF Cyber City,  
Gurgaon 122 002  
India  
phone: +91 124 4175 600  
DID: +91 124 4175 649  
fax: +91 124 4175 699  
<mailto:sushil.chander@mercer.com>